

Brittany P. Williams is the Senior Business Development Manager for K. Jewel Consulting, LLC. She is an experienced professional with over 5 years' experience. Utilizing her advanced abilities to direct complex projects from concept to fully operational status. Early in her career with K. Jewel Consulting she became one of the top performing sales and marketing professionals with documented record of achievement building new verticals, establishing new sales channels, and breaking sales plateaus to reach new records of profitability.



This performance coupled with her solid turnaround and startup strategist skills, leveraging comprehensive professional networks to expand and revitalize markets and secure long-term, loyal business relationships for our organization, led to her role of Senior Business Development Manager.

Brittany specializes in creating infrastructure and training internal teams on best practices, policies, and procedures for efficient growth, successful account management, and optimal client satisfaction. As well as, P&L, Strategic Business Planning, Relationship Building, Vertical Strategy, Sales Forecasting, Executive Management, Project Management, Profitability, Account Management, Revenue Expansion, Business Development, Product & Service Launch, Startups & Turnarounds, and Contract Negotiation.

Brittany has been a huge asset to our consultant team. She brings her outstanding background in extensive market research, business development, planning and executing business strategies, advance skills in developing new market channels and building strong relationships with sales managers, customers and industry leaders. Leveraging exemplary communication and in-person meetings to establish presence and build a positive brand while fostering continuous client engagement, she has cultivated business partnerships, built a successful pipeline and created new sales opportunities including six new large-scale clients. Her commitment and dedication has greatly contributed to our firm's growth both domestically and internationally.